# CLUSTER ANALYSIS OF SEPARATE INDICATORS OF THE BANKING SYSTEMS OF NORTH MACEDONIA, THE EU MEMBER STATES AND THE BALKAN COUNTRIES

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### Abstract

In this paper, a multivariate analysis of the computer statistics, i.e. the Cluster analysis of the banking system concentration indicators and the financial intermediation and portfolio quality indicators by applying the complete linkage and the Ward's linkage method are presented.

The main idea is to find out whether the level of banking system concentration and degree of financial intermediation in banking system of North Macedonia is similar or closer to any of the EU Member States or the Balkan countries.

Furthermore, since the appropriately modified analyses were performed also with the structural indicators of the banking system and results obtained 10 years ago, the objective is to see whether there are any positive shifts in the similarity of the analysed characteristics of the banking system in North Macedonia to a particular country or group of countries.

In the conducted cluster analysis made by applying the method of complete linkage to the indicators of concentration of the banking sector, North Macedonia is grouped first with the Slovak Republic and then with Croatia which means that the similarity of the values of these indicators of these countries is the largest. Regarding the outcome of the second cluster analyses, of the indicators of financial intermediation and portfolio quality by using two comparative clustering methods, North Macedonia is grouped with Montenegro in the penultimate cluster and then this cluster is grouped with Serbia, which confirms that the level of financial intermediation in these Balkan countries is lower compared to the EU Member States, but on the other side the quality of the portfolio is good.

**Keywords:** banking system, concentation indicators, indicators of the degree of financial intermediation, Cluster Analysis, North Macedonia

JEL Classification: F41, G21, G10, N10, O11

#### 1. Introduction

In this paper, an analysis of concentration and other characteristics of the banking system in the Republic of North Macedonia, 27 EU Member States (excluding Great Britain) and 3 Balkan countries (Serbia, Albania and Montenegro) using Cluster Methods is presented in order to see if the banking system in North Macedonia taking into account these indicators is similar or close to the banking system in any EU

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country or the Balkan countries.

Because similar analysis is made with the data from 2007, based on structural indicators of the banking system indicators, here the analysis will be made with data mainly from 2017 (or 2016 and 2015) (if not available) and will be appropriately modified with the intention of comparing the results after 10 years to see if there are any positive shifts in the similarity of the analyzed features of banking system in North Macedonia to a particular country or group of countries.

Data on North Macedonia are mostly from the National Bank of the Republic of North Macedonia's website, data on the 27 member states of the European Union are from the European Central Bank website while data on Serbia, Albania and Montenegro are from their central banks' websites while part of the data is obtained from the following sources: BCSEE Review 2017, CEICdata and HegliLibrary.

The statistical software SAS is used for the analysis.

# 2. The case of North Macedonia: Short overview of banking system concentration indicators and the indicators for the level of financial intermediation and portfolio quality

Before the a choice of cluster analyses of banking sector indicators are presented, the general overview of the banking sector indicators in North Macedonia will be given in order to provide a better understanding and perception of the following analyses.

Concentration in the banking sector is usually measured according to the Herfindahl index and CR indicators for the concentration of the most important positions in the balance sheets of the five largest banks (CR5 indicator). The Herfindahl Index (HI) of the total assets is calculated as the sum of the squares of all the credit institutions' market shares in terms of total assets, according to the following equation

$$H = \sum_{j=1}^{n} (S)_{j}^{2} \tag{1}$$

where S denotes each bank's share in the total amount of the analyzed category in this case total assets, rather than the total number of banks in the system. When the index ranges between 1.000 and 1.800 units, the level of concentration in the banking system is considered acceptable<sup>2</sup>.

In the first graph of the Figure 1, the trends of indicators for concentration of the banking sector concerning the following categories: household loans, corporate loans, household deposits, corporate deposits and total assets, for the period 2004 till 2017 in North Macedonia are presented.

In 2017, for the first time, the concentration in the banking system of North Macedonia, according to the Herfindahl Index in all analyzed categories can be assessed as being within the acceptable level. Thus, the Herfindahl Index of household loans was 1.690, of corporate loans was 1.348, of household deposits was at its highest level of 1.783, of corporate deposits was at its lowest level of 1.327, while the Herfindahl Index of the

<sup>2</sup> Report on financial structures, European Central Bank, October 2017, p.30.

total assets amounted to 1.357.

If we look at the dynamics of the Herfindahl Index in the banking sector of North Macedonia, in the period 2004 to 2017, we can see that for the household loans category, the Herfindahl Index in 2004 stood at 1.800, for the next 5 years was growing cyclically, reaching a maximum of 2.064 in 2009. In the next 8 years, this indicator showed continuous decline, and for the last three years starting form 2015, the Herfindahl Index of household loans was within the acceptable concentration level with the lowest value being 1.690 in 2017. The Herfindahl Index of household deposits, in 2004 was at the highest level of all other categories and of all subsequent years and stood at 2.450 since then, continuing to decline beginning from 2005, and in 2017 was within the acceptable concentration range for the first time, but close to the upper limit from 1.800. The Herfindahl Index for the total assets of the banks in the North Macedonia was within the acceptable concentration level throughout the period, and from the level of 1.700 in 2004, it was generally declining. Thus, from 2004 to 2017, the Herfindahl Index of total assets decreased by 343 points.

The CR5 Indicator (CR5) shows the share of a certain analyzed category (in this case: household loans, corporate loans, household deposits, corporate deposits and total assets) of the five banks with the highest value of that category in the total amount of the same analyzed category in the banking sector, expressed as a percentage (%)3. The CR5 indicator is obtained by first ranking the banks according to the size of the category analyzed, then collecting the values of the top five values and putting them in terms of the total value of this category of all banks in the banking system<sup>4</sup>.

CR5 Indicator for the following categories: corporate loans, household deposits, corporate deposits and total assets in the banking system of the North Macedonia in 2017 was 73.4%, 80%, 76.6% and 74 respectively and they were all at the lower level compared with 2004 (when they were 80%, 85.4%, 84.3% and 76% respectively), with the exception of the category - household loans - which in 2017 wa 78.8% and was higher than 2004, when it was 76,2%. In 2004, the CR5 Indicator was at the highest level of household deposits, corporate deposits and corporate loans, but in the 14year period, these three categories experienced the largest decrease. If we look at the dynamics of the CR5 Indicator of household loans from 2004 to 2017, we can see that from the lowest level in 2004, it reached its maximum of 81.2% in 2009, then for the next two years, it declined to 78.8% in 2011, but in the following years the level was increasing, to the level of 78.8% again in 2017 (as it was in 2011). The CR5 Indicator of total assets from 76% in 2004 recorded a cyclical increase, reaching a maximum of 77.4% in 2009, followed by a trend of continuous decline and stabilization in the last 6 years at the level of about 74.5%.

The movement of the Herfindahl Index and the CR5 Indicator in the analyzed categories have a similar trend and we can conclude that from the relatively high level of concentration of the banking sector in 2004, the concentration of the banking sector in 2017 is on a moderate and acceptable level.

<sup>3</sup> Report on the risks in the banking system of the Republic of Macedonia in 2017, National Bank of the Republic of Macedonia, p.15.

<sup>4</sup> Guideline of the European Central Bank on monetary and financial statistics (ECB/2014/15), European Central Bank, p.66.

CR5 Indicators Herfindahl index 2.400 2 200 82 00% 1.800 357 1.361 1.390 1.422 1.439 2012 2011 2010 2009 2008 2007 2006 200 2017 2016 2015 2014 2013 2012 2011 2010 2009 2008 2007 2006 2005 \* For 2013 u 2014 for some categories the data are not available

Figure 1. Indicators for concentration of the banking sector in North Macedonia

Source: Prepared by the Author, based on the data from the NBRNM

The level of financial intermediation in the banking system is measured using the following indicators of the degree of financial intermediation: the ratio of total assets and gross domestic product (GDP), the ratio of gross loans to GDP and the ratio of deposits and GDP.

If we look at the trend, i.e. the dynamics of all three indicators listed above for the level of financial intermediation from 2017 to 2004 in North Macedonia, which are presented in Figure 2, we can see that the trend for all three indicators is similar, so from 2004 to 2007, there was growth in all indicators while in 2008 the effects of the global financial crisis contributed to a decline in household deposits, which in turn contributed to slowing growth in total assets and thus had direct impact to the reduction of the values of deposits / GDP and total assets / GDP. Over the next two years, 2009 and 2010, all indicators were up, while in 2011 there was some stagnation and slight decline, due to the slowdown of all economic growth and the uncertainty associated with the debt crisis in the Euro zone (primarily in Greece) impact of the slowdown in the growth of corporate deposits. After more significant growth in 2012, especially in the indicators of total assets / GDP and deposits / GDP in 2013 the indicator of total assets / GDP decreased while the other two indicators showed stagnation. Also in 2016, domestic political instability and slower economic growth had an impact on the larger reduction of all three indicators while in 2017 all the indicators again recorded growth. When comparing the level of all three indicators in 2017 with 2004, it can be seen that the total assets / GDP indicator increased by 30 percentage points (from 45% to 75%), the gross loans / GDP indicator increased by 27 percentage points (from 22% to 49%), while the deposits / GDP indicator increased by 24 percentage points (from 31% to 55%).

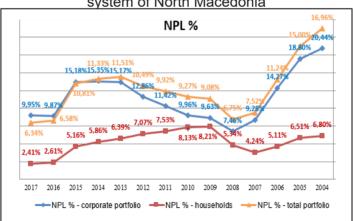
Figure 2. Indicators for the level of financial intermediation in the banking system of North Macedonia



Source: Prepared by the Author, based on the data from the NBRNM

In the Figure 3, the movement of total non-performing loans rate (NPL rate (%)), NPL rate of corporate portfolio and NPL rate of household portfolio are presented, as indicators of the quality of the loan portfolio. In 2004 the NPL rate of the total portfolio was at its highest level of 17% in the whole analyzed period (NPL rate of corporate portfolio was 20,4%) and due to high portfolio growth rates over the next four years (on average around 31% annually) they continued to decline to 6.8% (and 7.5 % of corporate portfolio). In 2009, as a result of the global financial crisis, the rate of the non-performing loans increased to 9.1% and it continued to grow to 15.3% in 2014. In 2016 the total non-performing portfolio decreased by 38%, mainly as a result of changes in regulation<sup>5</sup> (the mandatory transfer of part of the non-performing portfolio, that is fully provisioned for more than two years, to off-balance sheet accounts), and thus the NPL rate decreased to 6.6% of total portfolio. In 2017 the rate of total non-performing portfolio was 6.3% (retail portfolio NPL rate was 2.4, while corporate portfolio NPL rate was 10%).

Figure 3. Quality of loan portfolio expressed through NPL rate in the banking system of North Macedonia



Source: Prepared by the Author, based on the data from the NBRNM's annual reports

<sup>5</sup> Decision on amendment the Decision on credit risk management, Official Gazette of the Republic of Macedonia No.223/15 and Decision on the Methodology for credit risk management, Official Gazette of the Republic of Macedonia No.149/18

### 3. Methodology

In this paper, cluster analysis of the banking system concentration indicators and the financial intermediation and portfolio quality indicators of the analyzed countries. North Macedonia, the EU Member States and the Balkan countries by applying two different linkage method are performed and presented. Cluster Analysis (CA) is method of multivariate analysis which is used for grouping of objects into groups so that the objects inside the groups are more similar and the objects between groups are significantly different. CA is a multivariate procedure for detecting natural groupings in data. CA classification is based upon the placing of objects into more or less homogeneous groups in a manner such that the relationship between groups is revealed. Care should be taken that groups (classes) are meaningful in some fashion and are not arbitrary or artificial. The clustering technique is based on minimizing within-group deviations on the one hand and maximizing variations between groups. There are different methods used for cluster analysis and they differ mainly in the way that the difference between two clusters is calculated and can be classified into the following two general groups: hierarchical methods including agglomerative methods and divisive methods and non-hierarchical methods also known as k-means clustering methods. In this paper, two standard hierarchical agglomerative cluster methods, complete linkage and Wards' method are presented.

The two key steps within cluster analysis are the measurement of distances between objects and to group the objects based upon the resultant distances (linkages). The distances provide for a measure of similarity between objects and may be measured in a variety of ways, in this case with Euclidean distance. The criteria used to then link (group) the variables may also be undertaken in a variety of manners as a result significant variation in results may be seen. Linkages are based upon how the association between groups is measured. The following are the steps in the agglomerative hierarchical clustering for grouping in this case 30 items: Start with 30 clusters. Each containing a signal country, search the distance matrix for the nearest (most similar) pair of clusters, merge "most similar" clusters, repeat Steps 2 and 3 a total of 29 times (All objects will be in a single cluster at the end).

The two performed cluster analyses are based on the following banking sector / system indicators:

I. Banking sector concentration indicators based on the following two indicators: The Herfindahl Total Assets Index (HIA) and CR5 Total Assets Indicator (CR5), and II. Financial intermediation and portfolio quality indicators, including the following indicators: Ratio of total assets and GDP (ABDP), Ratio of total loans and deposits (KD), Household loan to GDP ratio (KDBDP) and Non-performing loans to total gross loans (NKVK). Additionally, cluster analysis with the following structural indicators: Herfindahl Index, CR5 Indicator, population density, citizens per credit institution, citizens per ATM, citizens per employee in the banking system, citizens per branches, assets per employee in the banking system is also presented.

In the first cluster analysis of the indicators of the first group the method of complete linkage, which is suitable for clustering items (observations) in this cases countries. Complete linkage was originated by Sorensen (1948). Using complete linkage at each stage, the distance (similarity) between clusters is determined by the distance (similarity) between the two elements, one from each cluster, that are most distant, The distance between two clusters is defined by the following formula:

$$D_{KL} = \max \max (x_{i}, x_{j}) i = C_{K} j = C_{L}$$

$$D_{JM} = \max(D_{JK}, D_{JL})$$
(2)

In complete linkage, the distance between two clusters is the maximum distance between an observation in one cluster and an observation in the other cluster. Complete linkage is strongly biased toward producing clusters with roughly equal diameters, and it can be severely distorted by moderate outliers (Milligan 1980).

Because the data are in different measurement scales (absolute amounts and %), in order to be measurable, they are first transformed by obtaining the square Euclidian distance.

Based on the indicators of the second group, cluster analysis of the analysed country is performed, using complete linkage as well as the Ward's method (Ward 1963), which is based on minimizing the "loss of information" from joining two groups, whereby

$$d(\mathbf{x}, \mathbf{x}) = (1/2) \quad \mathbf{x} - \mathbf{y}^{2}$$

$$D_{\text{JM}} = \left[ ((N_{\text{J}} + N_{\text{K}}) D_{\text{JK}} + (N_{\text{J}} + N_{\text{J}}) D_{\text{JL}} - N_{\text{J}} D_{\text{KI}}) / (N_{\text{J}} + N_{\text{M}}) \right]$$
(3)

This method is usually implemented with loss of information taken to be an increase in an error sum of squares criterion. At each step in the analysis, the union of every possible pair of clusters is considered. And the two clusters whose combination results in the smallest increase in minimum loss of information are joined. Ward's method is based on the notion that the clusters of the multivariate observations are expected to be roughly elliptically shaped. It is hierarchical precursor of nonhierarchical clustering methods that optimize some criterion for dividing data into a given number of elliptical groups. Ward's is a popular default linkage which produces compact groups of well distributed size.

# 4. Results and Findings

Since the data of the banking sector concentration indicators are in different scales (absolute amounts and %), before starting the cluster analysis, the data are transformed in order to minimize the bias in weighting and to obtain comparable variables using Squared Euclidian distance of the standardized variables to mean zero and variance one. After performing the cluster analysis using the complete linkage method, the entire history of cluster generation together with the maximum distance between clusters are shown in Table 1 and Table 2 (Appendix).

**Table 1.** Cluster analysis of the banking sector concentration indicators, using the complete linkage method

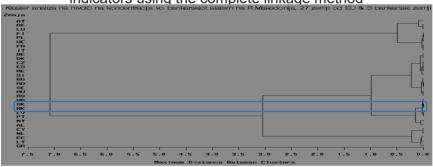
	using the complete linkage method													
c		CLUSTER Linkage (				18		ME	3	0.0104				
						17		NL	2	0.0112				
Mea	n Distanc	ce Betwee	n Observ	vations =		16		CL30	5	0.0206				
		Cluster H	istory			15		SI	4	0.0245				
Norm T								CL22	CL24	5	0.0284			
NCL	Max i NCL Clusters Joined FREQ Dist e						13		CL21	5	0.0342			
30	LV	PT	2	0.0003			12		LT	2	0.039			
29	SK	MK	2	0.0005			11		AL	2	0.0456			
28	FI	PL	2	0.0007			10		GR	3	0.0475			
27			2	0.0012			9		CL15	6	0.0617			
26			2	0.0031			8		CL19	3	0.0933			
25			3	0.0047			7		CL11	7	0.1537			
24			2	0.0053			6		CL10	5	0.2174			
23			3	0.0068			5		CL13	11	0.2345			
22			3	0.0074			4		CL14	8	0.4936			
21			2	0.0077			3		CL7	18	0.9924			
20			2	0.0082			2		CL6	23	3.0515			
19		LU	2	0.0099			1	CL4	CL2	31	7.0819			

Source: Author's calculations using the SAS software

We can see that North Macedonia and the Slovak Republic are merged into the 29th cluster where the maximum normal distribution is 0.0005 and then with Croatia in the 25th cluster where the maximum normal distribution is 0.0047. The general rule is that the smaller the maximum normal distribution, the more compact the cluster is.

The graph of the cluster merge is shown in Figure 4. Because the complete linkage method is a hierarchical method, first of all a country is a separate cluster. The next step is to merge into one cluster of the "two most similar" countries according to the distance matrix, with this step repeated 30 times until all the countries are finally merged into one cluster.

Figure 4. Dendogram of cluster analysis of the banking sector concentration indicators using the complete linkage method



Source: Author's calculations using the SAS software

Furthermore, the cluster analysis of financial intermediation and portfolio quality indicators, using two clustering methods, the already presented complete linkage method and the Ward's method will be presented, as the recommendation is that at least two methods should be used in cluster analysis in order to compare the obtained results.

Table 3 and Figure 5 show the distances between the analyzed countries and their clustering using complete linkage methodfrom which we can see that the Republic of North Macedonia is grouped with Montenegro in Cluster 29, where the maximum normal distribution is 0.0039. In the next step, this cluster is grouped with the Republic of Serbia, in cluster 22, and after that this cluster is grouped with cluster 28, which includes Bulgaria and Croatia.

**Table 3.** Cluster analysis of the financial intermediation and portfolio quality indicators of the banking system using the complete linkage method

10	1 1110	Daim	iiiy 3	y StC11	واللج	uic c	onipi	CIC II	iikaye i	
С						18	CL25	CL27	4	0.0553
						17	CL23	LT	4	0.0599
The CLUSTER Procedure   Complete Linkage Cluster Analysis		8	16	CL28	CL22	5	0.0647			
		Cluster H	istory			15	CL17	CL24	6	0.082
					т	14	CL16	CL20	8	0.097
NCL	Clusters	Joined	FREQ		i e	13	CL19	IT	3	0.1179
30	CZ	SI	2	0.0038		12	CL14		9	0.1777
29	ME	MK	2	0.0039		11	CL18	CL21	6	0.1872
28	BG	HR	2	0.0044		10	FI		2	0.2765
27		ES	2			9	CL11	CL13	9	0.2885
26		LV	2			8	CL9		15	0.408
25		DE	2			7	CL10	NL	3	0.7106
24		sĸ	2			6	CL8	CL12	24	0.8485
23		PL	3			5	CY	GR	2	1.1352
22	RS	CL29	3	0.0196		4	DK	CL7	4	1.4764
21		мт				3	CL6	CL5	26	3.877
20		RO	3			2	CL4	LU	5	4.2297
19	UE	PT	2	0.0347		1	CL3	CL2	31	5.6525
	Mea  NCL 30 29 28 27 26 25 24 23 22 21 20	Mean Distance  Mean Distance  30 CZ  29 ME  28 BG  27 FR  26 HU  25 AT  24 EE  23 CL30  22 RS  21 BE  20 CL26	The CLUSTER Complete Linkage (Complete Linkage (	The CLUSTER Procedu Complete Linkage Cluster A Mean Distance Between Observ  Cluster History  NCL Clusters Joined FREQ 30 CZ SI 2 29 ME MK 2 28 BG HR 2 27 FR ES 2 26 HU LV 2 25 AT DE 2 24 EE SK 2 23 CL30 PL 3 22 RS CL29 3 21 BE MT 2 20 CL26 RO 3	The CLUSTER Procedure Complete Linkage Cluster Analysis  Mean Distance Between Observations =  Cluster History  NCL Clusters Joined Servations =  Cluster History  Norm Max Dist  20 0.0038  29 ME MK 2 0.0039  28 BG HR 2 0.0044  27 FR ES 2 0.0049  26 HU LV 2 0.01  25 AT DE 2 0.0103  24 EE SK 2 0.0119  23 CL30 PL 3 0.0179  22 RS CL29 3 0.0196  21 BE MT 2 0.0228  20 CL26 RO 3 0.0345	### Cluster Procedure Complete Linkage Cluster Analysis    Mean Distance Between Observations = 8	The CLUSTER Procedure Complete Linkage Cluster Analysis    Mean Distance Between Observations = 8	The CLUSTER Procedure Complete Linkage Cluster Analysis  Mean Distance Between Observations = 8  Cluster History  NOCL Clusters Joined FREQ Dist e  30 CZ SI 2 0.0038   29 ME MK 2 0.0039   28 BG HR 2 0.0044   27 FR ES 2 0.0049   26 HU LV 2 0.01   25 AT DE 2 0.0103   24 EE SK 2 0.0119   23 CL30 PL 3 0.0179   22 RS CL29 3 0.0196   21 BE MT 2 0.0228   20 CL26 RO 3 0.0345    18 CL25   17 CL23   15 CL17   14 CL16   13 CL19   19 CL11   10 Fl   9 CL11   8 CL9   7 CL10   6 CL8   5 CY   4 DK   3 CL6   2 CL4	The CLUSTER Procedure Complete Linkage Cluster Analysis   18	Complete Linkage Cluster Analysis

Source: Author's calculations using the SAS software

Based on the indicators in the second group the cluster analysis using the Ward's method including all generations of the clustering history is presented in Table 4 (Appendices) and Figure 5. First listed are the number of clusters and the names of the clusters joined. Next, the number of observations in the new cluster and the semi partial R<sup>2</sup> are displayed. The latter value represents the decrease in the proportion of variance accounted for by joining the two clusters. Next listed is the squared multiple correlations, R<sup>2</sup> which is the proportion of variance accounted for by the clusters.

Similarly with this method, North Macedonia and Montenegro are merged into the 29th cluster, and then the Republic of Serbia into the 22nd cluster which means that we can conclude that this is a "natural" grouping of countries according to these indicators.

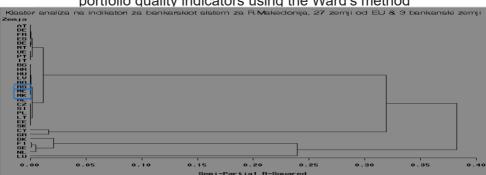


Figure 5. Dendogram of cluster analysis of the financial intermediation and portfolio quality indicators using the Ward's method

Source: Author's calculations using the SAS software

Based on the results obtained from the presented cluster analyzes, it can be concluded that the level of concentration of the banking system in North Macedonia is higher than the three Balkan countries - Serbia, Albania and Montenegro and is similar to the Slovak Republic and then with Croatia. In terms of financial intermediation indicators and portfolio quality, the Republic of North Macedonia is "most similar" to Montenegro and Serbia, and then to Croatia and Bulgaria, from the EU Member States, which means that this level is still lower than most EU members countries.

At the end of this analyses for comparison reasons, also the cluster analysis of structural indicators of the banking sector 10 year ago (in 2007) is going to be presented, in order to see whether there is a positive shift in the similarity of the analysed characteristics of the banking system of the Republic of North Macedonia to a particular EU member country or group of countries. Thus in the structural indicators of the banking sector, the following indicators are included: Herfindahl Index, CR5 Indicator, population density, citizens per credit institution, citizens per ATM, citizens per employee in the banking system, citizens per branches, assets per employee in the banking system. This cluster analysis is also performed using complete linkage method.

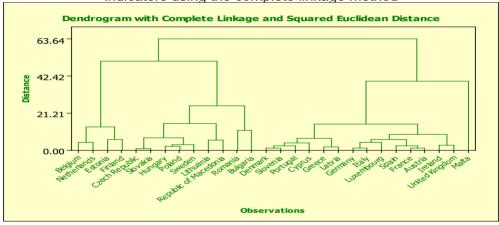
From the Table 5 it can be seen that the distance between Republic of North Macedonia and Lithuania is the smallest and these two countries are joined in the 14th cluster, thus based on the structural indicators, banking sector in Macedonia is the most similar to Lithuania (Figure 6).

**Table 5.** Cluster analysis of the banking sector structural indicators using the complete linkage method

complete linkage method													
	The CL	USTER	18	CL25	CL22	5	0.2406						
Con	nplete Li	inkage C	luster A	17	BE	NL	2	0.2738					
			16	CL23	PL	3	0.2784						
Iean D	istance	Between	15	EE	FI	2	0.316						
			14	LT	MK	2	0.3463						
	C	luster Hi	13	CL16	SE	4	0.4039						
	Norm T							CL20	CL21	5	0.4063		
			Max			11	CL27	CL13	6	0.4355			
		s Joined	FREQ				10	CL18	CL19	7	0.6518		
		SK	2	0.046	-		9	RO	BG	2	0.6913		
26		AT	2	0.0651	Ш		8	CL10	LU	8	0.8001		
25	DE	IT	2	0.0667			7	CL17	CL15	4	0.8019		
24	GR	SI	2	0.0889	П		6	CL11	CL14	8	0.8701		
23	LV	HU	2	0.0993	П		5	CL12	CL8	13	1.4517		
22	ES	CL26	3	0.1407	П		4	CL6	CL9	10	1.7085		
21	CL24	3	0.1785	П		_	CL7	CL4	14	2.5075			
20	DK	CY	2	0.2061	П			CL5	MT	14	2.577		
19	IE	UK	2	0.2359	Н		1	CL3	CL2	28	3.9072		

Source: Author's calculations using the SAS software

Figure 6. Dendogram of the cluster analysis of the banking sector structural indicators using the complete linkage method



Source: Author's calculations using the SAS software

If we compare these two countries we can find many similarities like geographical area, population, political background (Macedonia was republic of Yugoslavia till 1991, when Lithuania was in Soviet Union till 1990) and level of development of the countries that also lead to the similarity in the development of the banking systems. Evolution of the banking system in Lithuania, from state-owned mono-banks to a modern banking system is alike and in the same time period as in Republic of North Macedonia.

#### 5. Conclusion

According to the indicators for measuring the degree of concentration in the banking sector, the Herfindahl Index and the CR5 Indicator for the concentration of the more important positions in the balance sheets (household loans, non-financial corporate loans, household deposits, household deposits, non-financial corporate deposits) conclusion is that from the relatively high level of concentration in the banking system in the North Macedonia in 2004, in 2017, the level of concentration in the banking system is considered moderate and acceptable.

Based on the results obtained from the presented cluster analyzes by applying the hierarchical agglomeration complete linkage method, it can be concluded that in terms of the indicators of the concentration, the level of the banking system in North Macedonia is higher than the two Balkan countries – Serbia and Montenegro and is similar to the Slovak Republic and then with Croatia.

Moreover, cluster analysis of the indicators of financial intermediation and portfolio quality was performed, using two comparative clustering methods, the complete linkage method and the Ward's method, according to which the North Macedonia is "most similar" to Montenegro and Serbia, and then to Croatia and Bulgaria, from the EU Member States, which means that this level is still lower than most EU member country. Thus, this cluster analysis confirms that the level of financial intermediation in these three Balkan countries is much lower compared to the EU Member States, but on the other side the quality of the credit portfolios stands on a good level and is better than some of the EU member countries.

At the end, comparing the results of the cluster analysis of the structural indicators of the banking sector from 2007 data North Macedonia was clustered with Lithuania, but over the past 10 years in North Macedonia there has been decrease in the concentration level in the banking sector while in Lithuania these indicators have further increased. Due to the issues with the data availability for 2017 for the structural indicators of the banking systems in all analyzed countries, the cluster analyses for the banking sector indicators had to be accordingly altered and modified.

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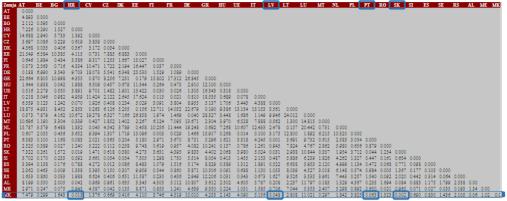
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# **Appendices**

Table 2. Distances of the banking sector concentration indicators, using the complete linkage method



Source: Author's calculations using the SAS software

**Table 4.** Cluster analysis of the financial intermediation and portfolio quality indicators, using the Ward's method

	The CLUSTER Procedure Ward's Minimum Variance Cluster Analysis										LT	4				
											CL27	4	0.0000		5919	
Ro	Root-Mean-Square Distance Between Observations = 12.97144										CL22	6	0.0001		5011	
Cluster History								15		CL24	6	0.0001		3473		
T T							14	CL28	CL16	8	0.0001	1.00	2789			
NCL	Cluster	s Joined	FREQ	SPRSQ	RSQ	PSF	PST2	i	13	CL19	IT	3	0.0001	.999	2457	9.2
30	CZ	sı	2	0.0000	1.00	19E4	1 012	_	12		AL	9	0.0004	.999	1696	
29	ME	MK	2	0.0000	1.00	19E4			11		CL21	6	0.0006	.998	1253	
28	BG	HR	2	0.0000	1.00	18E4			10		SE	2	0.0010	.997	908	
27	FR		2		1.00				9		CL13	9	0.0017	.996	638	
26	HU		2		1.00	91E3			8		CL15	15	0.0019	.994	531	
25	AT		2		1.00				7		NL	3	0.0049	.989	357	
24	EE		2		1.00				6		CL8	24	0.0114	.977	217	48.5
23	CL30		3		1.00				5		GR	2	0.0163	.961	161	
22	RS	CL29	3	0.0000	1.00	27E3	28.1		4	DK	CL7	4	0.0208	.940	142	
21	BE	MT	2	0.0000	1.00	22E3			3		LU	5	0.2391	.701	32.8	26.8
20	CL26		3		1.00				2		CL5	26	0.3189	.382	17.9	
19	UE		2		1.00				1		CL3	31	0.3823			

Source: Author's calculations using the SAS software